

Half Year Financial Report January-June 2025

STRONG ORDER INTAKE, GOOD PROGRESS IN STRATEGIC TRANSFORMATION AND PROFITABILITY



H1 2025 in review: Positive development of business continued

- Order intake increased by 14.6% to EUR 63.0 million
 - Growth strong especially in the strategic Energy customer industry, relating to both wind power as well as electrical transmission and distribution customers
 - Favorable demand also from defense and industrial customers
- Revenue stable at EUR 50.1 million
 - Growth especially in Energy customer industries
 - Stable revenue primarily due to transition of deliveries from our closed factory in Belgium to other Exel factories
- Adjusted operating profit increased significantly to EUR
 1.8 million (0.8) and operating profit increased significantly to EUR 0.9 million (0.6)
- Cyberattack in July breach was swiftly contained and systems secured
 - Comprehensive outreach and support program for people affected by the breach launched



H1 financial highlights

Order intake
EUR million

63.0
(55.0) +14.6%

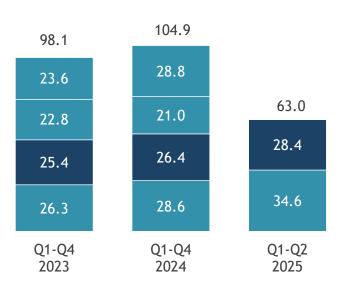
Revenue EUR million 50.1 (50.0) +0.3% Operating profit EUR million

0.9 +46.5% (0.6)

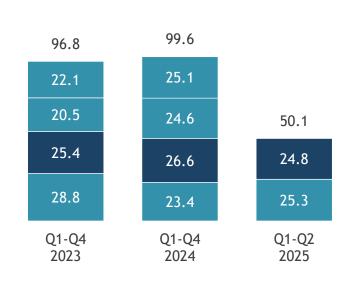
Adj. operating profit margin

3.6%
(1.6%)

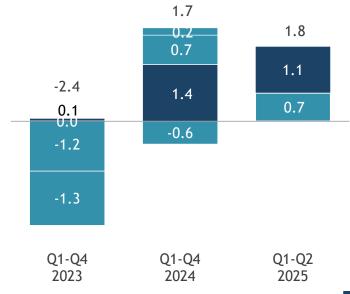
Order intake, EUR million



Revenue, EUR million



Adjusted operating profit, EUR million





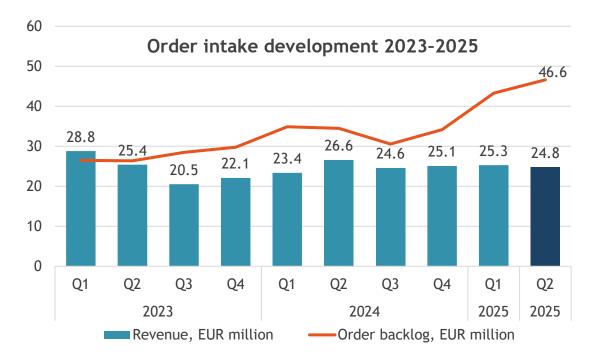
Order intake increased by 15%

Order intake EUR million

63.0
(55.0) +14.6%

Order backlog 06/25
EUR million

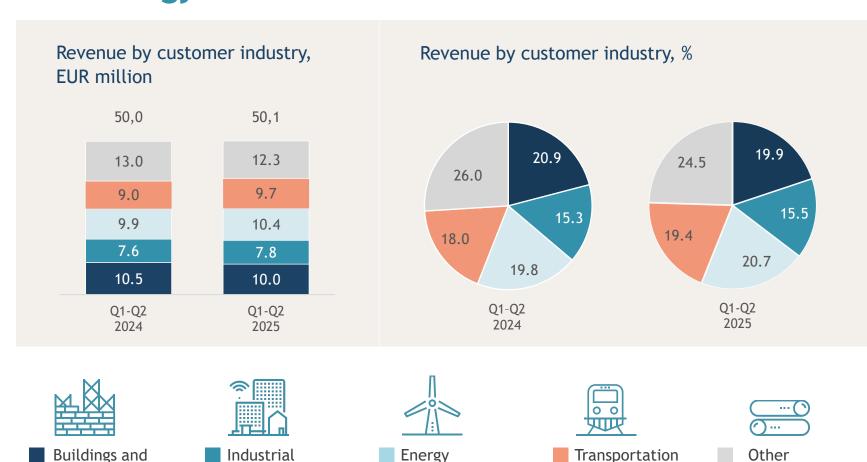
46.6
(34.5) +35.2%



- Year 2025 has continued positively for Exel
- Successful customer activities continued across Energy and Industrial customer industries
 - Energy customer industry led growth, supported by conductor core orders and a major EUR 10 million wind power order with deliveries progressively increasing in Q2-Q3 2025 and continuing into 2026
 - New customer wins, including Flying Whales, signal traction in emerging applications
- Customer activity and favorable demand from the defense customers
- Global trade uncertainty and tariffs remain a risk factor, particularly for operations in China



Revenue growth especially in two strategic focus areas, Transportation and Energy customer industries



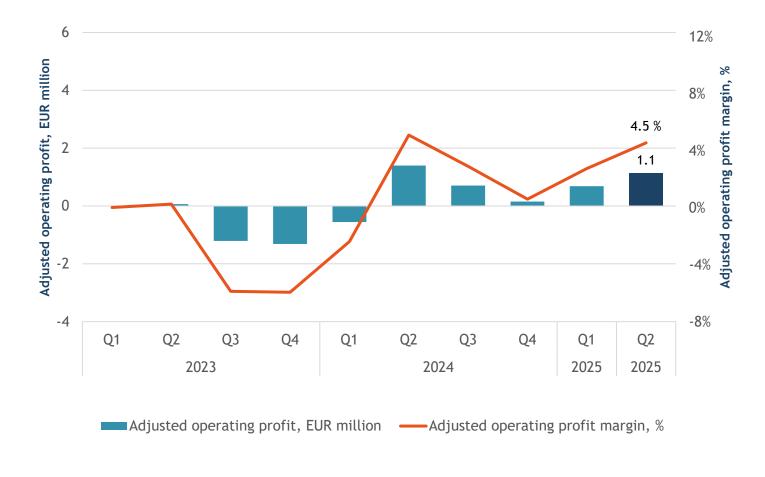
- Transportation grew 8% in H1 despite 13% decline in Q2 due to factory closure in Belgium
- Energy grew 5% in H1 and Q2 alone saw a 19% increase, demand in wind power
- Buildings and infrastructure decreased 5% in H1 and 18% in Q2, cautious customer behavior delayed orders and affected demand





infrastructure

Adjusted operating profit for H1 increased to EUR 1.8 million



- Adjusted operating profit for H1 already exceeded that of full year 2024 thanks to implemented strategic actions:
 - Actions to optimize capacity
 - Tight cost control
 - Operational measures



Revenue stable at EUR 41.3 million



ESBU revenue 2024-2025

82,5

21.0

20.0

41,3

22.4

20.2

19.1

21.1

Q1-Q4
2024

Q1-Q2
2025

ESBU share of revenue (% of Group, H1/2025)



- Order intake stable, with growth in Defense, Industrial, and Energy segments
- Conductor core orders drove momentum in the Energy customer industry
- Transportation segment temporarily impacted by strategic factory closure in Belgium
- New agreement signed with Flying Whales for carbon fiber tubes; deliveries expected to begin in Q3
- Tariff-related uncertainty continues to affect U.S.routed deliveries and pricing dynamics



INDUSTRIAL SOLUTIONS BUSINESS UNIT (ISBU) Favorable market development



ISBU revenue 2024-2025



ISBU share of revenue (% of Group, H1/2025)



- Revenue grew to EUR 8.8 million
- ISBU's market developed favorably, especially in the Energy customer industry
- The recent turmoil in global trade and the implemented tariffs may influence customers' order patterns, which may offer us opportunities
- In Q1, order of EUR 10 million received to a wind turbine manufacturer in South Asia
 - Deliveries ramped up and progressively increasing in Q2 and Q3, continuing into 2026
- Production capacity ramp-up in new factory in India and processes to achieve customer approvals continued



Cyberattack in July 2025

- Data breach confirmed on July 18, 2025
- Immediate response with external experts and authorities
- Limited systems affected; no disruption to operations
- No financial or operative systems compromised
- Up to 10,000 individuals' data potentially exposed, including current and former employees and shareholders
- Preventive measures strengthened; support offered to affected individuals



Guidance for 2025 unchanged

Exel Composites expects revenue to increase and adjusted operating profit to increase significantly in 2025 compared to 2024.







Q&A



Financial reporting in 2025

- Business Review Q1-Q3 2025: 6 November 2025
- Full investor calendar at investors.exelcomposites.com/investors/investor-calendar/





